

VIVEKANANDA B S

Senior Solutions Architect | Multi-Cloud & Cybersecurity | Tanium Specialist

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PROFESSIONAL SUMMARY

Seasoned Solutions Architect with **18+ years** of enterprise IT experience spanning solution design, multi-cloud implementation, cybersecurity architecture, and endpoint management at scale. Former **Tanium employee** with insider-level expertise across **Tanium Core, Asset, Comply, Threat Response, Patch, Deploy, and Connect**. Proven ability to architect end-to-end security and compliance frameworks, lead cross-functional transformation programs, and serve as a trusted advisor to C-suite and security leadership on risk, governance, and technology roadmaps. Deep hands-on experience across **AWS, Azure, and Oracle Cloud Infrastructure (OCI)**, with a track record of delivering measurable business outcomes—from zero-touch patch compliance to multi-cloud security posture management—for Fortune 500 and strategic enterprise accounts.

CORE COMPETENCIES & ARCHITECTURE DOMAINS

Tanium Platform Architecture	Core, Asset, Comply, Threat Response, Patch, Deploy, Connect, Reporting & Trends — sensor design, package authoring, saved questions, dashboards, automated actions, RBAC, zone architecture
Endpoint Security & Management	Zero-touch patch strategy, ring/wave deployment, vulnerability remediation, exception handling, asset discovery, software inventory, compliance baselining, threat detection & response workflows
Multi-Cloud Solution Architecture	AWS (Solutions Architect certified), Microsoft Azure, Oracle Cloud Infrastructure (OCI) — hybrid/multi-cloud design, landing zones, network segmentation, IAM governance, cost optimization, DR/HA
Cybersecurity & Risk Governance	Zero Trust architecture, endpoint protection (CrowdStrike, FortiGate), vulnerability management, incident response, SIEM integration, compliance frameworks (ITIL)
Infrastructure	Linux (RHEL/CentOS/Ubuntu), Windows Server, VMware, Docker, Kubernetes (EKS/ECS/OKE)
Database & DevOps	Oracle, MS SQL, MySQL, Terraform, CloudFormation, Ansible, Jenkins, Git, JSON, YAML, Shell/Batch Scripting, Jenkins, Git, CI/CD pipelines
ITSM & IAM	ServiceNow, JIRA, ITIL v4, Azure Entra ID, AWS IAM/IdC, Oracle IDCS, AD/SSO/Federation

PROFESSIONAL EXPERIENCE

Senior Technical Account Manager

Tanium | Singapore | Mar 2024 – Present

- **Architected and governed Tanium platform deployments** for enterprise and strategic accounts across APAC, designing zone architectures, RBAC models, and module enablement roadmaps aligned to customer security and compliance maturity.
- **Led design of integrated endpoint security and compliance frameworks** leveraging **Tanium Asset, Comply, and Threat Response** alongside Core and Patch—enabling real-time asset discovery, configuration baselining, vulnerability prioritization, and automated threat containment at scale.
- **Owned P1/P0 escalations as senior technical advisor** for major clients; orchestrated resolution of critical security incidents, platform outages, and patch failures by aligning CISOs, infrastructure leads, DBAs, and internal engineering under aggressive SLAs.
- **Designed end-to-end patch and deployment strategies** using Tanium Patch and Deploy: ring/wave rollout models, maintenance window orchestration, database patching workflows, compliance reporting, and exception governance—achieving >95% compliance with zero unplanned downtime.
- **Architected Tanium Connect integrations** with enterprise SIEM (Splunk, QRadar), ServiceNow ITSM, CMDB, and data lake platforms to enable automated incident response, asset synchronization, and unified security posture visibility.
- **Built executive-grade dashboards and compliance scorecards** using Tanium Reporting and Trends, translating endpoint telemetry into C-suite-ready narratives on risk exposure, patch posture, and configuration drift to drive renewal and expansion.
- **Influenced Tanium product roadmap** by escalating field-validated requirements to engineering and product management; mentored customer architects and junior engineers on platform scaling, sensor optimization, and advanced troubleshooting.

Presales Consultant (Systems, Cloud & Cybersecurity)

JOS (SG) Pte. Ltd. (A StarHub Company) | Singapore | Mar 2023 – Mar 2024

- **Architected multi-vendor cloud and cybersecurity solutions** for enterprise clients across endpoint protection, data management, and hybrid cloud transformation; led technical workshops, POCs, and RFP/RFI responses.
- **Aligned solution architectures with client risk and compliance objectives**, designing scalable, secure landing zones and endpoint management strategies; collaborated with delivery teams to ensure seamless pre-sales-to-implementation handoffs.
- **Served as trusted technical advisor to CIO/CISO-level stakeholders**, translating complex security and cloud requirements into actionable roadmaps; recognized for outstanding customer satisfaction and deal closure contribution.

Senior Specialist – Solution Implementation & Architecture

LTIMindtree Ltd | Singapore | Jan 2021 – Feb 2023

- **Led solution architecture and major incident management** for enterprise clients (Sundyne, Nynas AB, Chubb Fire & Security); designed disaster recovery strategies, OCI cloud migrations, and cybersecurity frameworks for critical ERP and infrastructure workloads.

- **Architected IBM AS/400 to OCI ERP migration** and DR implementation, ensuring adherence to maintenance windows, change control, and compliance requirements; conducted post-incident RCAs and implemented preventive controls.
- **Functioned as bridge between technical delivery, sales, and client leadership**, converting complex multi-stakeholder requirements into architecture blueprints, risk-mitigation plans, and high-quality technical documentation.

Principal Member of Technical Staff – Solutions & Escalations

Oracle Corporation | Singapore | Aug 2019 – Dec 2020

- **Primary technical architect and escalation owner** for production issues across global enterprise accounts; restored critical cloud and infrastructure services by leading cross-functional, multi-time-zone response teams.
- **Designed OCI solution architectures and POCs** for customer IT leadership, validating competitive positioning and ensuring strategic alignment with enterprise scalability, security, and compliance goals.
- **Established incident response standards and operational playbooks** that reduced mean-time-to-resolution and minimized service availability interruptions across managed accounts.
- **Created and deployed a new engineer training program** that increased customer satisfaction by **25%** for escalation cases and daily service requests.

Principal Technical Support Engineer – Cloud Infrastructure

Oracle India Pvt. Ltd. | India | May 2018 – Aug 2019

- **Architected and supported cloud and hybrid production infrastructure** for enterprise clients, spanning security, IAM, network, compute, storage, databases, and serverless platforms on OCI.
- **Owned sensitive customer issues end-to-end:** reproduced complex problems in lab environments, delivered documented resolutions, and built knowledge base articles to scale team capability.
- **Trained 50+ engineers on Oracle Cloud technologies**, elevating team technical maturity and reducing escalation volume.

Earlier Career

Senior Associate | Grant Thornton LLP | Dec 2015 – Mar 2018

- Led managed services and cloud rationalization for multiple clients; optimized AWS EC2 footprint to deliver **40% cost reduction**. RapidRM implementation recognized as Top Finalist at Oracle OpenWorld 2016.

Sr. Server Engineer | Odinate Technologies Pvt. Ltd. | Sep 2014 – Dec 2015 | R S Enterprises | Jun 2008 – Aug 2012 | SGL Infotek | May 2005 – May 2007

- Managed VMware/Hyper-V infrastructure, IBM SAN storage, Active Directory, and Windows/Linux server operations; automated administration via shell scripting and led major incident response.

SELECTED ACHIEVEMENTS

- **Enterprise Escalation Leadership:** Consistently owned and resolved P1/P0 incidents for strategic accounts across Tanium and Oracle, maintaining SLA adherence and C-level stakeholder confidence.
- **Tanium Compliance at Scale:** Designed patch and compliance frameworks achieving >95% endpoint compliance with automated exception governance and executive reporting.
- **Multi-Cloud Architecture Delivery:** Led OCI, AWS, and Azure solution designs for ERP migration, DR, and security transformation programs across APAC and global clients.
- **Cost & Efficiency Impact:** Delivered 40% AWS infrastructure cost savings (Grant Thornton) and 25% customer satisfaction improvement (Oracle) through architectural optimization and process redesign.

EDUCATION

- **M.Tech** | S.J.C Institute of Technology (Visvesvaraya Technological University) | 2012 – 2014 | Belgaum, India
- **B.E** | BTL Institute of Technology & Management (Visvesvaraya Technological University) | 2007 – 2011 | Belgaum, India

CERTIFICATIONS

- Tanium Certified Professional Endpoint Management (TCPEM)
- Tanium Certified Administrator (TCA)
- AWS Certified Solutions Architect – Associate
- Oracle Cloud Infrastructure 2023 Certified Multicloud Architect Associate
- ITIL v4 Foundation Certificate in IT Service Management
- Red Hat Certified System Engineer (RHEL 7)

AWARDS & RECOGNITION

- Oracle India Pvt. Ltd. – Spot Award Recognition (July 2018)
- Grant Thornton Advisory – Spot Award (2017)
- RapidRM Implementation – Top Finalist, Oracle Cloud Platform Innovation Award (IaaS), Oracle OpenWorld 2016
- LTI Sundyne ERP Implementation – Nominated for Oracle Excellence Award 2022 (Game Changer Tech Service Delivery Partner)